

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Foshan Caihe Trading Co., Ltd.

佛山市财合商贸有限公司

Gold Supplier & Assessed Company Relationship:	<input type="checkbox"/> Self-owned <input checked="" type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Room 1011, Caihui Building, No. 51, North of Nanhai Road, Guicheng Town, Nanhai District, Foshan City, Guangdong Province, China
City / Country:	Foshan / China
Consigner of Assessment:	Alibaba & Foshan City Nanhai Xishifeng Refrigeration Equipment Factory
Gold Supplier Member ID:	xsflg
Gold Supplier Company Name:	Foshan City Nanhai Xishifeng Refrigeration Equipment Factory
Contact Person:	Ms. Haiyan Yuan
Phone Number:	0086-757-85608256
Fax Number:	0086-757-85607850
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*Service Provided by TÜV Rheinland
Report No.: 6111898_T*





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Date of Assessment:	18/Apr./2013	Report Date:	18/Apr./2013
Assessed By:	Shihai Zhu	Validity Period:	19/Apr./2013 -- 18/Apr./2014
Reviewed By:	Xiaobin Huang	Online Verification:	http://assessed-suppliers.chn.tuv.com

Important Notes:

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Section 1: Company Overview

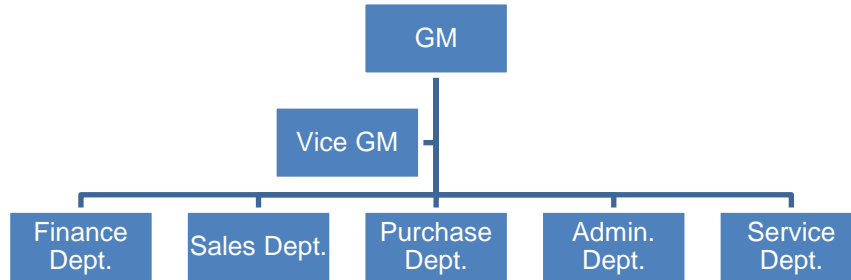
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	440682000159579
Year Established:	15/Sep./2009	Validity Period:	15/Sep./2009 -- 31/Dec./2049
Registered Address:	(Only for Office), Room 1011, 10/F Caihui Building, No. 51, North of Nanhai Road, Guicheng Town, Nanhai District, Foshan City, Guangdong Province, China		
Company Address	(Only for Office), Room 1011, 10/F Caihui Building, No. 51, North of Nanhai Road, Guicheng Town, Nanhai District, Foshan City, Guangdong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Foshan Nanhai Industrial & Commercial Bureau
Registered Capital:	RMB1,010,000.00		
Corporate Representative:	Mr. Haiping Yuan		
Industry:	General Trade		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Combined		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products/Service:	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>115 m²</u>			
Office Size: <u>115 m²</u>			



Section 2: Human Resources

Section 2: Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Finance Dept.	1	0	1
Sales Dept.	2	0	2
Purchase Dept.	1	0	1
Admin. Dept.	1	0	1
Service Dept.	1	0	1
Total Number:	8	0	8

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Haiping Yuan	GM	Junior high school graduate	3.5
Vice GM	Ms. Haiyan Yuan	Manager	Senior high school graduate	3.5
Finance Dept.	Ms. Wenjing Cai	Manager	Senior high school graduate	3.5
Sales Dept.	Mr. Yingyao Huang	Manager	University graduate	3
Purchase Dept.	Mr. Keguang Cai	Manager	Senior high school graduate	3.5



Section 3: Current Export Situation

Current Export Situation

There are 2 foreign trading employees in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A
2-5 Years	1	N/A	N/A	N/A
Less than 2 years	1	N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration No.:	00658930
Total Revenue (Previous Year):	Confidential
Total Export Revenue (Previous Year):	Confidential
Estimated Export Revenue (Current Year):	Confidential
Trade Agents Employed Overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest Port:	Guangzhou, Shenzhen
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input type="checkbox"/> CFR
Accepted Payment Type:	<input type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	15 Days



Section 4: Export Business Capacity

4.1 Market Distribution (Previous 12 month)			
Market	Main Product(s)	Revenue(USD)	Total Revenue (%)
North America	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine	Confidential	8
South America	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine	Confidential	14
Eastern Europe	N/A	0	0
Southeast Asia	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine	Confidential	8
Africa	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine	Confidential	4
Oceania	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine	Confidential	12
Mid East	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine	Confidential	21
Eastern Asia	N/A	0	0
Western Europe	Ice Cream Showcase, Blast Freezer, Ice Cream Cake Display, Ice Cream Machine	Confidential	33
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	N/A	0	0
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Quality Assurance

Quality Management System and Product Certification				
5.1 Quality Management System Certification				
Certification	Certified By	Certificate Number	Business Scope	Expiry Date
N/A	N/A	N/A	N/A	N/A
5.2 Product Certification				
Certification	Certified By	Certificate Number	Product Name & Model No.	Expiry Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.3.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input checked="" type="checkbox"/> No		
5.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, Assessment Reports are available for the previous 3 years <input type="checkbox"/> Yes, Assessment Reports are available for the last 1-3 years <input type="checkbox"/> Yes, Assessment Reports are available for the previous 12 months <input checked="" type="checkbox"/> No		
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input checked="" type="checkbox"/> No		
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input checked="" type="checkbox"/> No, inspections are not necessary		
5.4 After Sales Service				



Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input checked="" type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



Section 6: R & D Capacity

R&D Capacity			
6.1 Current Situation			
There is <u>0</u> R&D Engineer in the company.			
Education Level	Headcount		Work Experience
Doctorate	0		Over 30 Years
Post-Graduate	0		21-30 Years
Graduate	0		11-20 Years
Junior College	0		6-10 Years
Technical School	0		2-5 Years
High School	0		Less than 2 years
List of successful project(s) (Example: patented products):		Ice Cream Showcase (ZL 2012 3 0283731.3) Ice Cream Showcase (ZL 2012 3 0267237.8)	
Does the company have its own brand?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please specify:		N/A	
Does the company provide ODM service for others?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list all key equipment used:		N/A	
Do R& D employees use any specific software for designing new products?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list the main software used:		N/A	
Please list all certifications and/or qualifications of the R & D department:		N/A	
Does the company establish standard design procedures for new products?		<input type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input checked="" type="checkbox"/> No	



Do the designed products have been internal verified or validated?	<input type="checkbox"/> YES, with clear written records <input type="checkbox"/> YES, only part written records <input type="checkbox"/> YES, without written records <input checked="" type="checkbox"/> NO
Do the designed products have been tested by a third-party inspection body?	<input type="checkbox"/> YES, all designed products have been tested <input type="checkbox"/> YES, only part of designed products have been tested <input checked="" type="checkbox"/> NO
Do the designed products confirmed by the customers?	<input type="checkbox"/> YES, All designed products have been confirmed <input type="checkbox"/> YES, Part of designed products have been confirmed according to client's requirements <input checked="" type="checkbox"/> NO
Do the company has qualification requirements for designers?	<input type="checkbox"/> YES, with written job description <input type="checkbox"/> YES, without written job description <input type="checkbox"/> NO, but at least two years design experience is needed <input checked="" type="checkbox"/> NO
Are the designers' qualifications recognized by the company ?	<input type="checkbox"/> YES, with written records <input type="checkbox"/> YES, without written records <input checked="" type="checkbox"/> NO
6.2 R&D Real Case Description (N/A)	
6.3 Design Process (N/A)	
6.4 Design Devices(N/A)	

Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	N/A	N/A



Section 8: Certification & Photos

Certification	
Certification & Photos -- Business License (Original) 	Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection 
Certification & Photos -- Tax Registration Certificate 	Certification & Photos -- Permit for Opening Bank Account 
Certification & Photos -- Organization Code Certificate 	Certification & Photos -- Custom Clearance Registration Form 



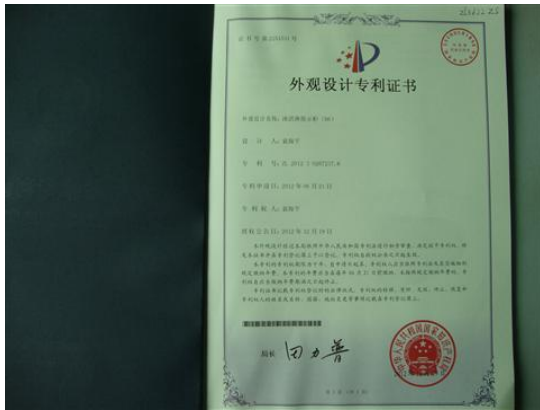
Certification & Photos -- Import and Export Enterprise Registration



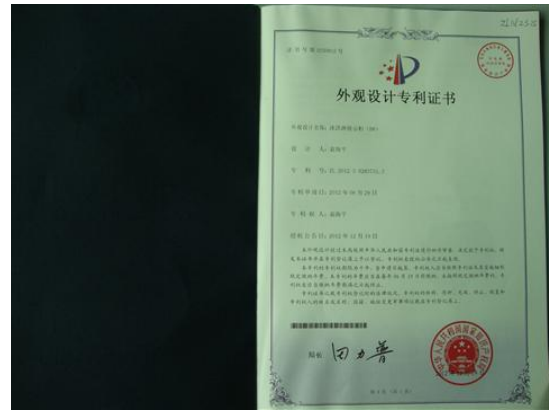
Certification & Photos -- Registration Certificate Of Self-Inspection Unit



Certification & Photos -- Patent 1



Certification & Photos -- Patent 2



Certification & Photos -- Credit Agencies Code Certificate



N/A

N/A



Section 9: Company and Product Samples

Company and Product Samples	
<p>Company Gate</p>	<p>Office</p>
	
<p>Product Sample</p>	<p>Product Sample</p>
	
<p>Product Sample</p>	<p>Product Sample</p>
	
<p>Product Sample</p>	<p>Product Sample</p>



Product Sample



Product Sample



Product Sample



Product Sample





Section 10: Competitive advantages

10.1 Product group capacity		
10.1.1 Products Sold (in the last 12 months)		
Products Name	Quantity	Revenue (USD)
LED Display	1.92 Cube	2,380
Seal Machine	2 Pieces	520
10.1.2 Suppliers Cooperated with (In the last 12months) (Confidential)		
10.1.3 Real Case Description (Confidential)		
10.2 Real Case for Lower MOQ & Short Lead Time (Confidential)		
10.3 Real Case for Large Contract		
Products Name	Order (In the last 12month)	Shortest Lead Time
Ice Cream Showcase	23 Pieces	25 Days
10.4 Overseas after-sales service capacity (N/A)		

-- End of Report --